

Contract of organizing Fair () 2013

First Party: Erbil International Fair Company Represented by the authorized manager Mr. (Abdullah Ahmed Abdulrahim)

Second Party: () Company represented by Mr. ()

The two parties have agreed on organizing fair (as of 2013) as per the following conditions:

First Party:

The First Party undertakes to carry out the followings:

- 1) Facilitating the mission of entering the exhibitors & visitors via Al Sulaymaniah & Erbil airports, as well as the arrivals who come by land from the borders crossings subjected to the Kurdistan Regional Government.
- 2) Facilitating the mission of entering goods & equipment related to the companies, which share in the fair, by approaching the concerned bodies of customs offices in order to facilitate entering them via the borders crossings subjected to the Kurdistan Regional Government.
- 3) Establishing a center for customs directorate on the land of fair in order to insure entering goods to the fair and complete the dealings of the sold vehicles, machines, and cars, which are subjected to customs tariffs, and return back the others to the shared companies.
- 4) Inviting of foundations, businessmen & representatives of Kurdistan Regional Government and Central Government to attend the fair.
- 5) Providing the following fair's services; (Water, W.C., cleaning of fair & the external courtyards).
- 6) Providing the electricity with quantity of (2 Megawatts) and alternative power (generators which have the same capacity) in case of breaking-off the main power.
- 7) Formatting the hall of conferences & inauguration which should be provided with equipment of translation, sound & lighting.
- 8) Covering all the expenses related to security of fair from inside and outside.

- 9) The official working hours of fair should be defined by the two parties and by coordination with security committee which undertakes to protect the fair.
- 10) The center of internet services and business center should be provided inside the fair by Ray Telecom Company exclusively according to the contract concluded with it. It is not allowed to submit these services by another company.
- 11) The First Party undertakes to publish information about fair on his own website.
- 12) The First Party should deliver fair's hall to the Second Party before 10 days from the date of fair's opening officially, as per minutes of receiving and delivering.
The Second Party should vacate the fair's hall from all inventories within five days from the date of fair's end; otherwise, a daily fine of \$ 1000 will be imposed.
- 13) The First Party undertakes to provide cafeteria and necessary requirements within suitable area & site. He undertakes to rent out it to a suitable body which undertakes to submit all required services during days of fair's founding.
- 14) The Second Party should prepare the flags of states that participate in the fair, measuring (1.8 x 3) m. he will be responsible for any difference happens to the original flag of the participating states.
- 15) The first Party should deliver the hall keys to the organizing company before inaugurating the fair by 2 days, provided that the Second Party will be responsible for any damages occurred to the hall contents and due to any reason.

Commitments of the Second Party:

- 1) He should submit lists of participating companies' names before one month from date of opening the fair. He should also submit periodic reports about the marketing activities movement periodically and same thing done for the local companies, as well as submit a fair's map via the following email:
info@erbilfair.com
- 2) The Second Party endures all expenses of marketing and advertising (outside Iraq) and all governorates subjected to all central government, and media

coverage in Kurdistan Region through satellite channels, official & local newspapers & journals. The fair's media campaign of Kurdistan Region begins before one month from date of fair's opening.

- 3) The second party should provide water & gaseous drinks for 500 people nearly during opening day.
- 4) The Second Party undertakes to design (brochures, fair directory, badges, posters, invitations cards, media boards, and everything related to media and advertisement). All printed materials should be written in Arabic, Kurdish & English languages. These printed materials should be presented to the First Party and obtained in written proper approvals.
- 5) The Second Party undertakes to publish information about the First Party through his own official website.
- 6) The Second Party is not entitled to make contract with a third party to carry out his mentioned obligations of this contract, unless obtaining approval of First Party.
- 7) The Second Party undertakes to pay a rent for the purpose of occupying 22 iron boards, existent in fair's courtyard, with a rental of (250) Two Hundred Fifty Thousand Dollars for each board, except two boards particularized to the organizer of the fair for free.
- 8) The First Party should prepare an illustrative map of fair and distribute it with brochures and fair directory.
- 9) It's not allowed to let other companies, other than the organized company of fair, carrying out the logistical works, such as transportations, loading, unloading, and stands installations, unless after returning back to the fairs management and signing agreement includes duties of each party.

Financial Conditions:

- 1) The Second Party pays a sum of (\$345.000) Three Hundred and forty five Thousand US Dollars to the First Party as a rent of hall no. (1), which its area amounts to 10.000 m². It should be vacant from any requirements.
- 2) The Second Party pays a sum of (\$230.000) Two Hundred and thirty Thousand US Dollars to the First Party as a rent of hall no. (2), which its area amounts to 7.000 m². It should be vacant from any requirements.

- 3) The Second Party pays monetary assurance, which amounts to 10% from the rent of rented halls to the First Party upon signing the contract. This assurance will be confiscated in case of breaching the contract and fair will not be organized, and registers revenue in the account of the First Party, except the force measure, which is out of the two parties will.
- 4) The Second Party undertakes to pay (40%) from the rest of sum before one month from date of fair, and the other part of the sum will be paid 10 days before fair's opening. Furthermore, the Second Party will be accountable for \$1000 for each day delay.
- 5) The renting of conferences hall by the organizer during the fair days will be as follows:
 - A- The first 2 hours will be with price of \$300.
 - B- A sum of \$200 - Two Hundred Dollars will be added for each additional hour.
 - C- The revenues will be divided between two the parties (Fair's Management and Organizer) as follows: 60% for Fair's Management and 40% for the Organizer.
- 6) The external area can be used only as shown in the contract's enclosed map.

This contract consists of 4 papers.

It has been signed in Erbil on .2013

Second Party
() Company
Represented by
Mr. ()

First Party
Erbil international Fair Company
Represented by
Mr. (Abdullah Ahmed Abdulraheem)